



# ELECOMP 2023

## Non-Iranian Delegations





## **Software Applications and Platforms**

Application development, software solutions, and platforms

Company Name	Delegation	Website	Country
<b>Siblion</b>	Maksim Kuznetsov, Head of Projects Andrei Ovchinnikov, Chief Business Development Officer	<a href="http://www.Siblion.ru">www.Siblion.ru</a>	Russia
<b>NTC IT ROSA</b>	Alexy Kiselev, Product Manager	<a href="http://www.rosalinux.ru">www.rosalinux.ru</a>	Russia
<b>Eurodoft LLC</b>	Murodjon Ganiyev, CEO	<a href="http://www.eurosoft.uz">www.eurosoft.uz</a>	Uzbekistan
<b>Voltah</b>	Aleksandr Volkov, CEO	<a href="http://www.voltah.net">www.voltah.net</a>	Russia

◀ Detail on the following pages

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## Siblion

Artificial Intelligence Applications

Headcount: 51-200

Industry: Financials, Communication services, Retailing, Transportation

Main Product: Synplity Platform (BPM, Single Front Office)

Head Office: Moscow, Russia

Establishment: 2008



**Maksim Kuznetsov**

International DBD

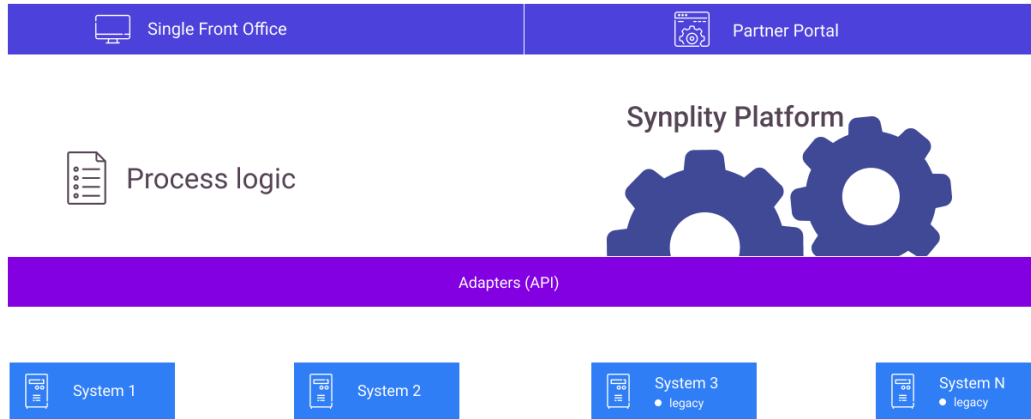


**Andrey Ovchinnikov**

CBDO

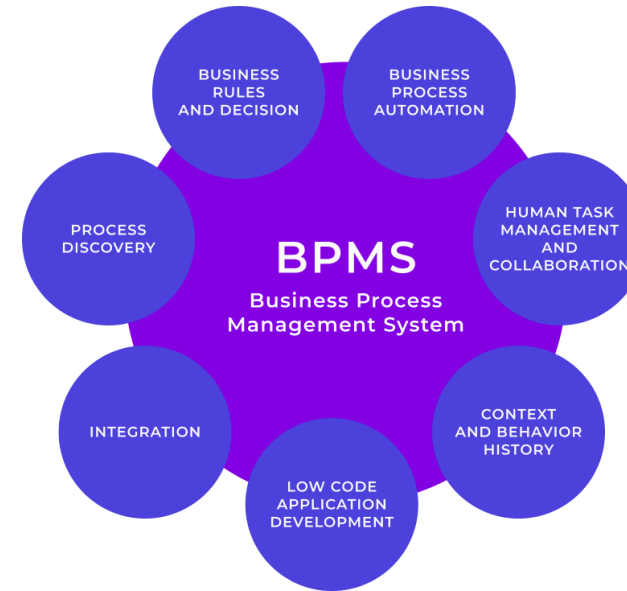
Siblion, using Synplity Platform solution, creates a stable, reliable microservice architecture for accelerating, automating and quickly painlessly changing business processes in our clients' companies. The expertise of the company and each individual employee allows us to quickly adapt to the client's tasks and work out the best strategy to solve these problems. Every day we work to improve our solutions by introducing advanced technologies in Big Data, AI, RPA to bring our clients' business to a new level of digital transformation. In our work, we focus not only on our customers, but also on our partners. Building strong partnerships, we have already achieved recognition of our brand and our solutions are replicated around the world.

<https://siblion-solutions.com/>



## Single Front Office (Synplity Platform)

Single window service system: all customer information, available offers and interaction history are available on one screen. Customer service processes are regulated, the operator works strictly within the framework of the steps suggested by the system .



## BPM System (Synplity Platform)

Synplity Platform enables organizations to orchestrate processes across people, systems, and devices to continuously overcome complexity and increase efficiency. System for modeling, monitoring and controlling the execution of business processes. Provides progressive growth in the quality of products and services, significantly reduces the time and financial costs for the implementation of work processes.

<https://siblion-solutions.com/>



## LLS "STC IT ROSA"

Development of system and infrastructure software

Headcount: 80-100

Industry: Information Technology

Main Product: ROSA operating systems, virtualization platform ROSA Virtualization

Head Office: Russia, Moscow

Establishment: 2010



**Oleg Karpitskiy**  
CEO



**Viacheslav Kadomskiy**  
CTO

Since 2010, the company has been developing its own operating systems, virtualization system, management and automation software. The company's technology stack allows it to meet a wide range of needs for both government and business. The products of the STC IT ROSA company are designed for various purposes, from information security to business process automation. STC IT ROSA has supplied hundreds of its solutions for government institution and commercial structures of Russia, The company's solutions have helped automate processes and increase production capabilities, while reducing IT infrastructure costs.





## Portfolio

STC IT ROSA provides a broad range of infrastructure software. We drive one of the largest open source repository ROSA 2021.1 and propose a number of commercial OS distributives and a free of charge one for personal usage.

We delight to present our most advanced products

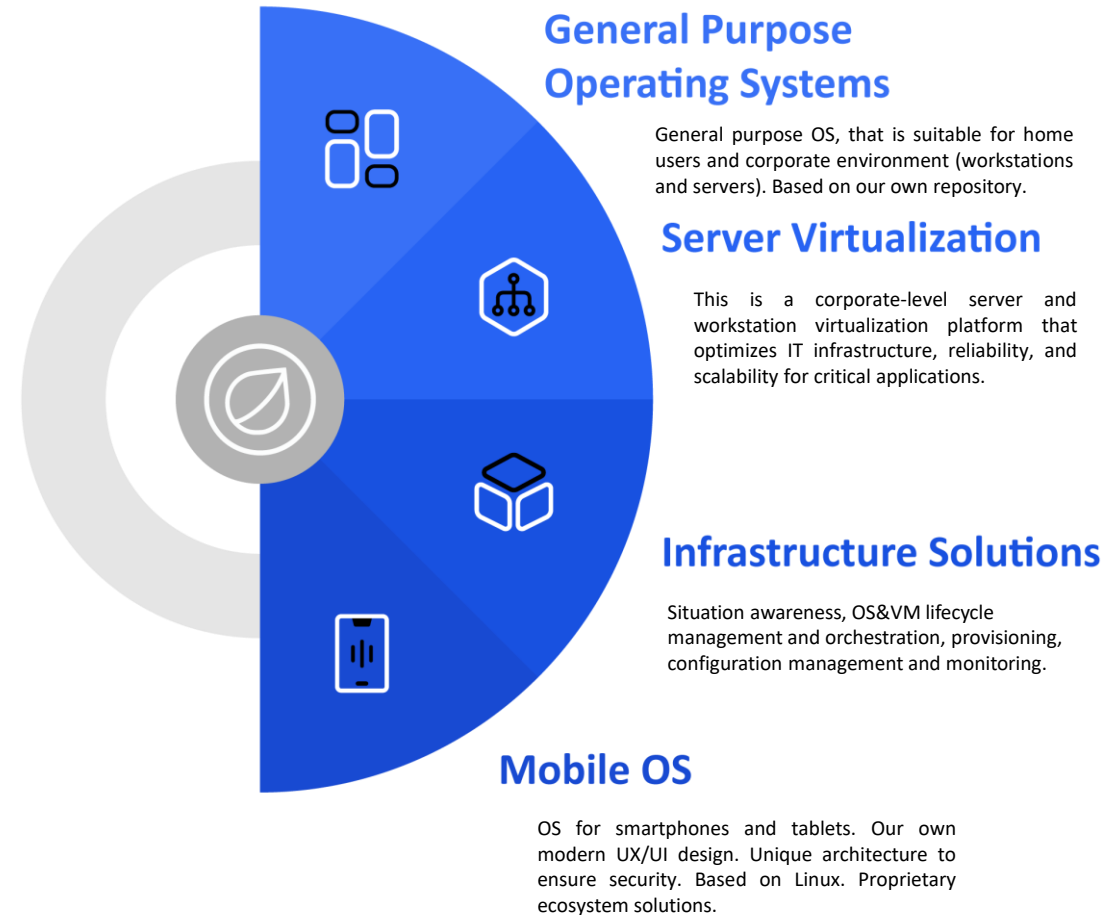
ROSA Chrome is a general-purpose operating system with elegant design and enterprise-level stability and security. It is based on the repository ROSA 2021.1.

ROSA Cobalt – it is a CentOS and RHEL binary compatible operating system. ROSA Cobalt is very useful for the customers who got used to these OS's.

ROSA Virtualization - The advanced tool for enterprise infrastructure virtualization. A brilliant alternative to VMware vSphere.

ROSA Resource Manager and ROSA Control Center — the set of our management software that allow the customers to be aware of the status of IT infrastructure and control the systems with high level of automation during the whole lifecycle.

ROSA Mobile — a new fully independent mobile operation system which challenges the IOS and Android ecosystems and brings the new level of freedom in mobile world.





## **Hardware and Electronics**

Manufacturing or distribution of computer hardware, electronic devices, components, and equipment.



Company Name	Delegation	Website	Country
<b>GUANGZHOU HAINA IMP.&amp; EXP.CO.,LTD</b>	Chen Zhongming, COO	.	China
<b>Anhui Yunrong Technology Co., LTD</b>	Xiang Hu, General manager	<a href="http://www.yunronginfo.com">www.yunronginfo.com</a>	China
<b>Ostec-Electro</b>	Evgeny Mordkovich, General Manager	<a href="http://www.ostec-electro.ru">www.ostec-electro.ru</a>	Russia
<b>Anhui Jingqi Network Technology Co., LTD</b>	Wei Ye, General Manager	<a href="http://www.hainaco.com.cn">www.hainaco.com.cn</a>	China
<b>GUANGZHOU HAINA IMP.&amp; EXP.CO.,LTD</b>	Chen Zhongming, COO	.	China
<b>Anhui Yunrong Technology Co., LTD</b>	Xiang Hu, General manager	<a href="http://www.yunronginfo.com">www.yunronginfo.com</a>	China

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## Guangzhou Haina IMP. & EXP. Co., Ltd.

foreign activity with manufacturers and companies

Headcount: 50-200

Industry: Foreign Trading

Main Product: Imp. & Exp. of products, technologies and services

Head Office: Guangzhou, China

Establishment: 2023

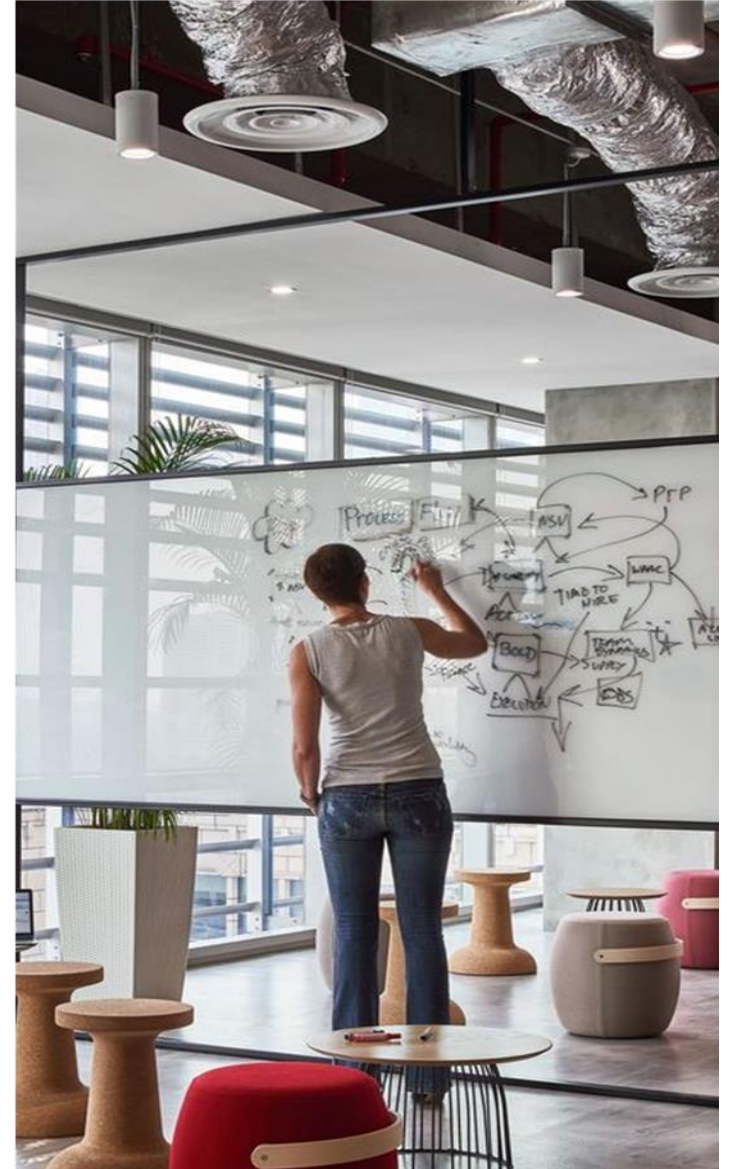


**Lidia Huang**  
CEO



**Jacky Cao**  
CTO

Guangzhou Haina Import and Export Co., Ltd. is dedicated to the foreign activity with manufacturers and companies from home and abroad. Our businesses scope includes electrical and motor equipment, circuit boards, industrial and agricultural control system, solar energy, IOT and computer service system, etc. With cutting edge technology, we provide customers with a complete set of consulting services, scheme design, manufacturing, import and export services, as well as perfect installation and after-sales services.





## Ostec-Electro Ltd.

Test and measurement solutions for electronics

Headcount: 50

Industry: Electronics, Semiconductors

Main Product: Measurement instruments and ATE

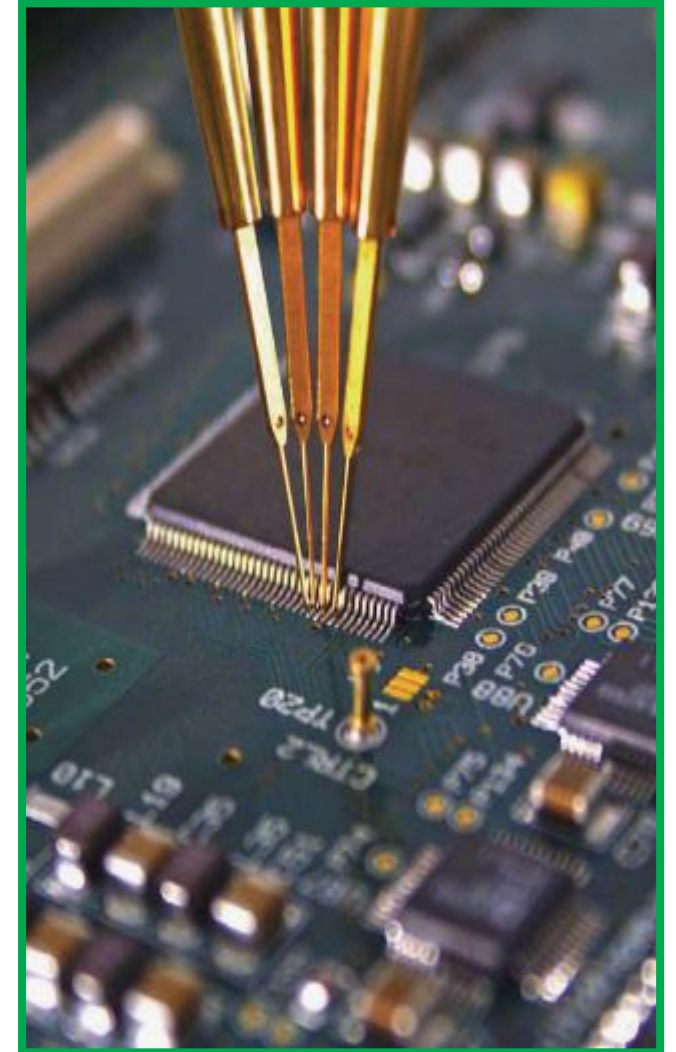
Head Office: Moscow, Russia

Establishment: 1991(2014)



**Evgeny Mordkovich**  
CEO

We are innovation company manufacturer of custom test equipment for electronic and electro technical areas of industry. Based on experience of our technical experts we provide our customers with best solutions. We produce test equipment, custom fixtures for existing testers; make necessary adaptation of third-party testers combining them into big test stands. The main advantage of our company is long-term relationships with our customers.





## **Ostec-Electro is the test expert in electronics**

We provide the best solutions and know how to rise the quality of semiconductors and electronics.

The core point in quality test of electronic devices is to find the most effective way how to fix faults and what to change in R&D or manufacture process. We use best practice in DFM analysis for in-circuit test and boundary scan for electronics and the most effective solutions for quality test of ICs, semiconductors, transformers, resistors, capacitors, etc. Our measurement instruments help engineers to be sure they use genuine stuff for their products and develop it with the shortest time to market.



## **Telecommunications**

Telecommunication services, network solutions, internet service providers (ISPs), and telecommunication equipment.

Company Name	Delegation	Website	Country
<b>SYRIATEL</b>	Rouba Alshammas, Software developmentmanager	<a href="http://www.syriatel.com.sy">www.syriatel.com.sy</a>	Syria
<b>TAKAMIL</b>	Iyad Al Houshi, General Manager	<a href="http://www.takamol.sy">www.takamol.sy</a>	Syria
<b>MTN Syria</b>	Talal Raheem, Senior Manager Infrastruture Services Osma Layoun, Senior Manager	<a href="http://www.mtnsy.com">www.mtnsy.com</a>	Syria
<b>SYRIATEL</b>	Ayham Brake, Bussiness Support Systems Manager	<a href="http://www.syriatel.com.sy">www.syriatel.com.sy</a>	Syria



## **E-Commerce**

Online retail, e-commerce platforms, payment solutions, and related services.

Company Name	Delegation	Website	Country
<b>Sturgeon Capital Ltd</b>	Alijon Ravshanov, Partner	<a href="http://www.sturgeoncapital.com">www.sturgeoncapital.com</a>	Uzbekistan
<b>Beijing Ritan Medical Research Center</b>	Zhiyuan Hu, General Manager	<a href="http://www.medkt.cn">www.medkt.cn</a>	China
<b>Fatora</b>	Mohamad Wassim Ramadan, General Manager	<a href="http://www.fatora.com">www.fatora.com</a>	Syria
<b>Al Baraka Bank</b>	Nasseraldeen Almawlawi, Deputy Chief Executive Officer Safia Obaid, Technical Expert	<a href="http://www.albaraka.com.sy">www.albaraka.com.sy</a>	Syria
<b>Smart Outsourcing Solutions</b>	Mirkomil Boboyorov, CEO	<a href="http://www.sos.uz">www.sos.uz</a>	Uzbekistan
<b>Damascus University</b>	Salah Dowaji, Dean of Information Technology		Syria
<b>Digital Economy ANO</b>	Andrey Filippov, Diputy Director	<a href="http://www.data-economy.ru">www.data-economy.ru</a>	Russia

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## Beijing Ritan Medical Research Center Co., Ltd

Integrated solution provider for thyroid tumors

Headcount: 62

Industry: Medical technology, Artificial Intelligence, Materials, Surgery

Main Product: Thyroid artificial intelligence assisted diagnosis system/AI-assisted patient care systems/Microwave ablation equipment/Puncture needle/Surgical training

Head Office Beijing, China

Establishment: 2018



**Peter Zhu**  
CEO



**Jennifer Wang**  
Director of R&D



**Zhiyuan Hu**  
General Manager of  
International Business Unit

Beijing Ritan Medical Research Center Co., Ltd. was established in 2018, the company focuses on the diagnosis and treatment of thyroid tumors.

Focusing on thyroid tumor ultrasound artificial intelligence-assisted diagnosis, fine needle aspiration biopsy, microwave ablation, and regular follow-up care of benign tumors, while the Litan Medical Research Center and the Department of Thyroid Surgery of Peking University Third Hospital jointly carry out training on minimally invasive thyroid surgery and microwave ablation surgery, Beijing Ritan Medical Research Center and partners provide a series of products and technical training in the whole process to provide integrated solutions for the entire thyroid tumor diagnosis and treatment cycle.



<http://www.medkt.cn/>



## Cybersecurity

Cybersecurity solutions, network security, data protection, and threat intelligence services.

Company Name	Delegation	Website	Country
<b>Security Code</b>	Grigorii Nenashev, Deputy Head of Department International Business	<a href="http://www.securitycode.net">www.securitycode.net</a>	Russia
<b>ALTANMYA</b>	Muhammad Oukal, CEO	<a href="http://www.tech.altanmya.net">www.tech.altanmya.net</a>	Syria
<b>Sorce code</b>	Radwan Khaddour, General Manager	<a href="http://www.sourcecode.llc">www.sourcecode.llc</a>	Syria

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## "Security Code" company

IT (cybersecurity)

Headcount: 700-800

Industry: IT (cybersecurity)

Main Product: Continent 4 Enterprise firewall

Head Office: Moscow, Russia

Establishment: 2008



**Andrey Golov**  
CEO



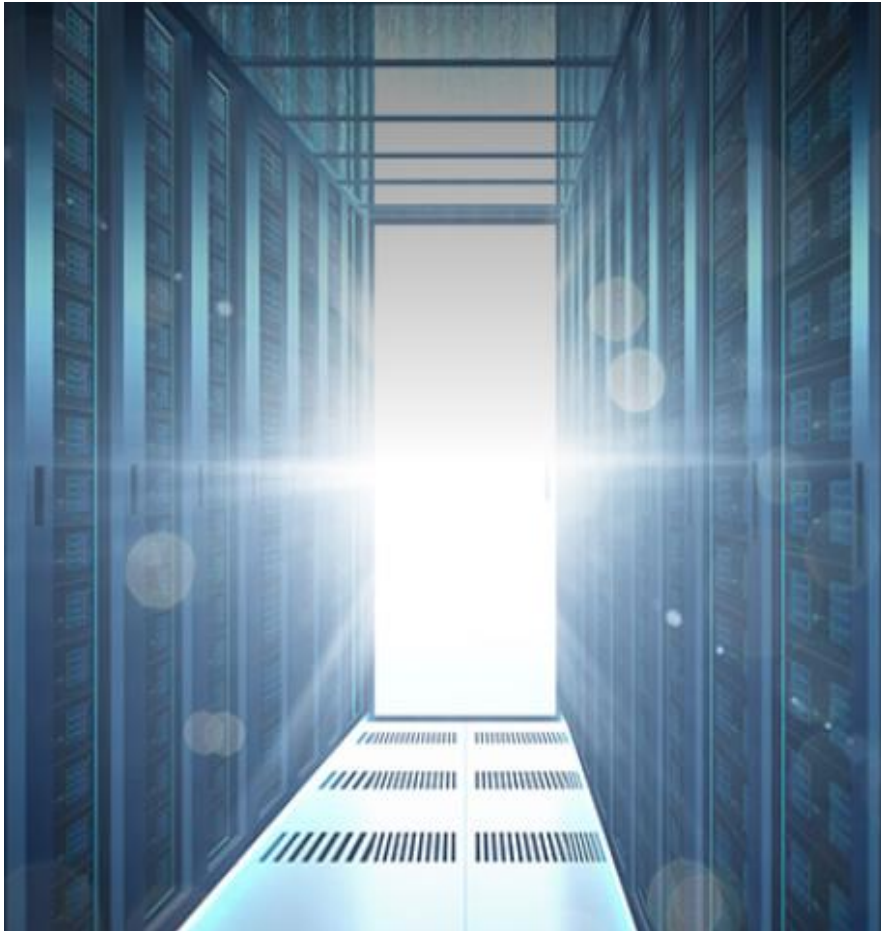
**Dmitry Zryachikh**  
CTO



**Fedor Dbar**  
CCO

"Security Code" can, by using its own products, provide complete protection of the basic IT infrastructure: endpoints and servers, the network perimeter, modern virtual infrastructures and mobile devices.





## vGate

Virtual Machine Micro-Segmentation and Lifecycle Protection Tool

- **All-in-one cloud security platform**

vGate creates a single virtualization protection loop for VMware, Microsoft Hyper-V and Skala-R environments. This unifies security and reporting policies in a heterogeneous environment.

- **Protection of all components for environment virtualization**

Administrator's workplace, management server, and hypervisor host control provide comprehensive protection of applications against attacks coming from the virtual infrastructure.

- **Transparency and audit**

Correlation of vGate events and the virtualization environment detects unauthorized activity and allows the detection incidents before they cause disastrous consequences.

- **Prompt execution of requirements**

Built-in security presets ensure the level of IT infrastructure security required by regulators with minimal effort by maintenance personnel.



## Cloud Computing

Cloud-based services, cloud infrastructure, storage solutions, and virtualization technologies.

Company Name	Delegation	Website	Country
<b>Shenzhen City Enterui Technology Company Limited</b>	Ju Wu, Vice-Manager		China



# Artificial Intelligence (AI) and DataAnalytics

AI technologies, machine learning, data analytics, and business intelligence solutions.



Company Name	Delegation	Website	Country
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**Komtaş Holding**

Ali Tandogan, Chief Revenue Officer [www.komtas.com](http://www.komtas.com)

Turkey

◀ Detail on the following pages

**Visionlabs**

Dmitrii Markov, CEO [www.visionlabs.ai](http://www.visionlabs.ai)

Russia

# KOMTAŞ

## Komtaş Information Management

Data & Analytics Ecosystem

Headcount: 250-280

Industry: BFSI, Manufacturing, Retail, Public, Transportation, Healthcare, Telco, Digital-Native

Main Product: Data Management, Big Data, AI, DWH, BI, Cloud

Head Office: Istanbul, Turkey

Establishment: 1989



**Yüksel Çomak**  
Managing Partner



**Ali Tandoğan**  
Chief Revenue  
Officer

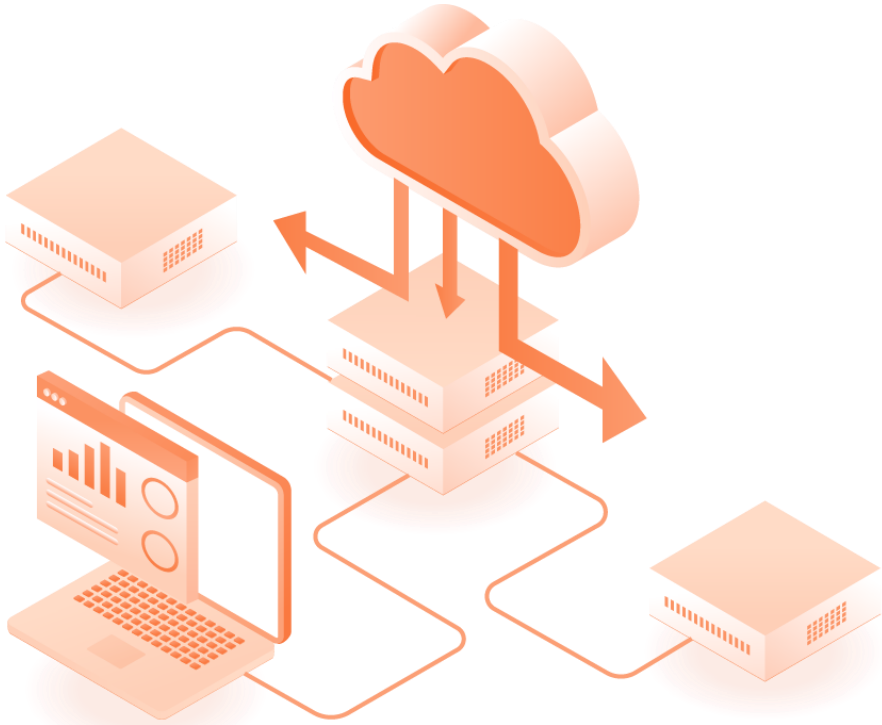


**Evren Yıldız**  
Chief Sales  
Officer



**Emre Yiğit**  
Chief Technology  
Officer

KOMTAŞ is one of the most experienced companies in the IT sector in Turkey, which was established in 1989 and getting meaningful insights from the data source through data management and analytical solutions using leading technologies. Komtaş aims to understand the needs of customers and to achieve sustainable growth in their businesses bring together its sectoral experience and talented resources. Komtaş brings together leading technologies such as Teradata, Informatica, Google Cloud, Dataiku, Starburst, Qlik and Crosser with industry-specific solution and offers its customers Data Governance, Analytic Solutions, DWH, BI, Big Data and AI solutions. We support our customers' digital transformation journey, thanks to the technology competence and project implementation capabilities that KOMTAŞ has gained over many years and our methodology adopted by members of Komtaş Ecosystem which each of them is expert in its field.



## Cloud Solutions

We design end-to-end cloud solutions for organizations to focus on their more strategic tasks that will create added value and take on the operational workloads and associated costs in order to manage their existing systems.

- Infrastructure Cloud Solutions – Google Cloud
- Data Lake & Advanced Analytics Cloud Solutions – Google Cloud & Starburst
- Data Management Cloud Solutions – Informatica
- Data Warehouse Cloud Solutions – Teradata
- Business Intelligence Cloud Solutions – Looker
- Artificial Intelligence Cloud Solutions - Dataiku



## **Internet of Things (IoT)**

IoT technologies, connected devices, smart home solutions, and IoT platforms.

Company Name	Delegation	Website	Country
<b>Digital Industrial Platform</b>	Alexy Tribunskiy, Director	<a href="http://www.idp.zyfra.com">www.idp.zyfra.com</a>	Russia
<b>Cyathletics Association</b>	Mikhail Antonov, Chief International business development	<a href="http://www.cyathletics.ru">www.cyathletics.ru</a>	Russia
<b>Neurochat</b>	Irina Antonova, Representative	<a href="http://www.neurochat.pro">www.neurochat.pro</a>	Russia

◀ Detail on the following pages



## Digital Industrial Platform

IT solutions for production management of the O&G industry

Headcount: 500+

Industry: Information Technology

Main Product: ZIIoT Platform Oil & Gas

Head Office: Moscow, Russia

Establishment: 2020



**Aleksandr Smolensky**  
CEO



**Aleksey Tribunskiy**  
Director, Strategic projects

DIP is a major global provider of IIoT-powered solutions that improve the production efficiency of the Oil&Gas, petrochemical and chemical industries.

We develop and implement industrial digital solutions based on our own Industrial IoT Platform. This platform enables an enterprise to connect all their industrial data to maximize the economic benefits of AI, IIoT, ML and modern functional application architecture.

Development of MES products, digital twins, and production planning based on unified industrial object models.

[www.zyfra.com/industries/digitalindustrialplatform/](http://www.zyfra.com/industries/digitalindustrialplatform/)



«Here on ELECOMP we are looking to establish long-lasting technological partnerships with Iranian IT and industrial leaders to enable the local IIoT-powered MES environment and bring Iranian expertise to our industrial product ecosystem.»



## ZIIoT Platform Oil & Gas

Digital platform for IIoT-powered MES production management in O&G industry.

- The platform allows to pool all industrial data in order to maximize the economic benefit of using IIoT technologies, ML and modern functional architecture of apps
- Utilizing the platform drastically increases the speed of creating and implementing the MES applications
- Microservice architecture allows running solutions from various developers while maintaining common traceability of the processes



## **IT Services and Consultancy**

IT services, IT consulting, system integration, and IT support.



Company Name	Delegation	Website	Country
<b>Click Iraq</b>	Amanj Ali, CEO	<a href="http://www.click.iq">www.click.iq</a>	Iraq
<b>IT Park Bukhara regional branch</b>	Sobir Safarov, Director	<a href="http://www.it-park.uz">www.it-park.uz</a>	Uzbekistan
<b>IT Park Tashkent</b>	Dauren Egemov, Project manager	<a href="http://www.it-park.uz">www.it-park.uz</a>	Uzbekistan
<b>Ann's Tech Co., Limited</b>	Ye Wu, Manager	<a href="http://www.aliselec.com">www.aliselec.com</a>	China
<b>OptimaGeeks</b>	Muhammad Arslan, CTO	<a href="http://www.Optimageeks.com">www.Optimageeks.com</a>	Pakistan
<b>Syrian Computer Society</b>	Majid Barchini, Board of Directors	<a href="http://www.scs.org.sy">www.scs.org.sy</a>	Syria
<b>Syria International Islamic Bank (SIIB)</b>	Alaa Rahhal, IT Manager MHD Bashir Alattar, Programming & Development Director ICTSector	<a href="http://www.siib.sy">www.siib.sy</a>	Syria
<b>«RZD-Technologies» LLC</b>	Pavel Dykun, Commercial Director	<a href="http://www.rzdtech.ru">www.rzdtech.ru</a>	Russia
<b>OOO NPF Rehabilitation technologies</b>	Nina Koroleva, Foreign relation	<a href="http://www.Zarya-med.com">www.Zarya-med.com</a>	Russia

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## OptimaGeeks

Full Stack Software Development Services

Headcount: 50-100

Industry: IT Software Development

Main

Head Product: OptimaCRM Office: Lahore, Pakistan

Establishment: 2015

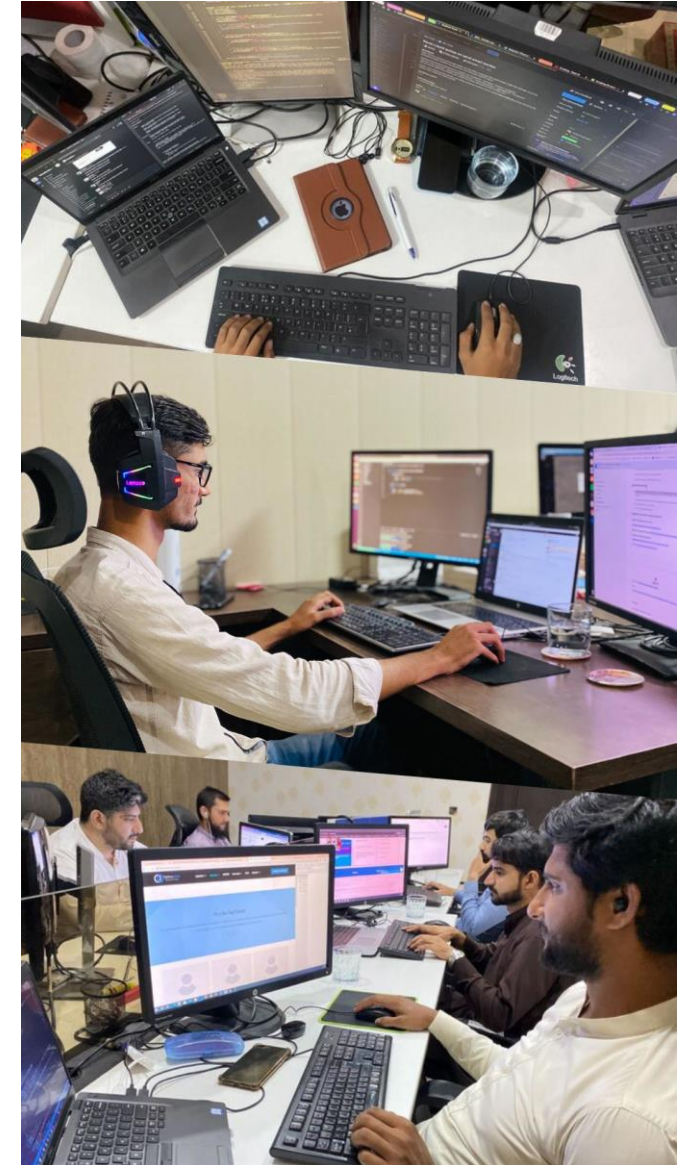


**Muhammad Azhar**  
CEO



**Muhammad Arslan**  
CTO

Optima Geeks is a top-tier Software Solution and service providing firm that delivers superior services to companies globally. With a robust Technology Development and a track record of over 250+ satisfied clients worldwide, OG stands out as a reliable and established company. Our team comprises highly skilled and professional individuals dedicated to driving the industry forward. We are committed to becoming a leading organization that empowers businesses globally by leveraging technology and resources to deliver measurable value to our customers.





## Optima CRM

Optima-CRM is the Real Estate Software focusing on practically proven processes that allow you to take and keep control over your business and your teams.

Optima-CRM was awarded "Best Real Estate CRM of 2018" by MirrorReview.

Optima CRM provides seamless customer management, streamlining all interactions between your real estate company and its customers. With a comprehensive set of features, Optima CRM enables businesses to streamline their sales processes, enhance customer support, and drive overall productivity. It provides robust contact management capabilities, allowing businesses to store and access customer information easily. On top of this, it offers sales pipeline management tools, helping businesses track leads, prioritize opportunities, and close deals efficiently. Additionally, it incorporates marketing automation features for targeted campaigns, ticketing systems for effective customer support, and robust analytics and reporting functionalities for data-driven insights. With Optima CRM, you can enhance your businesses, customer relationships, improve sales performance, and achieve sustainable growth.





## **Digital Marketing and Advertising**

Digital marketing, online advertising, social media marketing, and digital campaign management.

Company Name	Delegation	Website	Country
<b>Hayal Digital Yazılım ve Reklamcılık Tic.Ltd.Şti.</b>	Serdar Çakar, Founder	<a href="http://www.hayal.com.tr">www.hayal.com.tr</a>	Turkey
<b>DMS</b>	Hovhannes Petrosyan, Founder Hasmik Barkhudaryan, CEO	<a href="http://www.dms.am">www.dms.am</a>	Armenia
<b>Demis Group (LIMITED LIABILITY COMPANY "DAMIS INNOVATIVE SOLUTIONS")</b>	Marat Nazarov, Sales manager	<a href="http://www.demis.ru">www.demis.ru</a>	Russia
<b>Demis Group</b>	Andrey Machin, Head of sales	<a href="http://www.demis.ru">www.demis.ru</a>	Russia

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## Hayal Dijital Yazılım ve Reklamcılık

Headcount: 1-10

Head Office: Istanbul, Turkey

Establishment: 2014



**Serdar ÇAKAR**  
Founder



**Gizem GENÇ**  
CMO

We believe that the MENA region is important. We can provide our whole service portfolio for brands that are interested in Turkey and MENA region and with the expansion, we can facilitate Turkey as a hub for the region.





## Hayal Dijital

Hayal Digital, is a field/channel independent new media agency. We produce innovative ideas for brands. We improve brand relationships with people and provide unlimited service.



## Hayal Yazılım

You Imagine, We Write...

- Hayal software offers software solutions such as ERP, MRP, CMS, CRM.
- Hayal software, makes professional corporate websites and e-commerce sites with Wordpress / Woocommerce open source software.



## DIGITAL MARKETING SERVICES

Headcount: 10-20

Industry: Digital Marketing

Main Product: Digital Marketing Services

Head Office: Yerevan, Armenia

Established: 2016



**Hovhannes Petrosyan**  
Founder

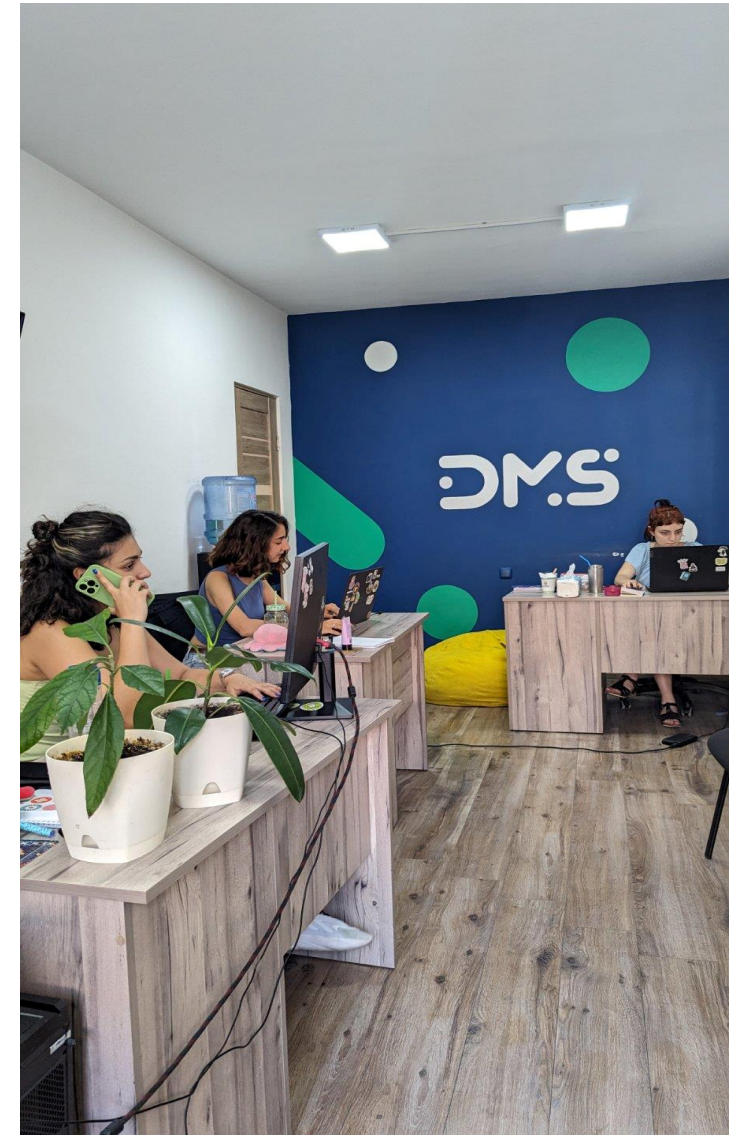


**Hasmik Barkhudaryan**  
CEO

### WE WILL DEFINE AND DESIGN YOUR DIGITAL PRESENCE

Founded in 2016, DMS has earned its place as one of the leading digital marketing agencies in Armenia. In the past years, we grew into an organization that offers only winning marketing and design solutions. We stand for quality, innovation, professionalism, and most importantly, care. DMS takes up each and every project with enthusiasm and 100% dedication. Over the past years, we worked with many local and international companies and helped them solve digital marketing and design problems.

Our team is comprised of the best marketing specialists, designers, and developers whose knowledge, creativity, and devotion are pillars of our success.







**DMS offers a comprehensive range of digital marketing services to help businesses thrive in the online world.**

- We will help you create, manage and improve your social media presence. Our team of creative experts will design strategies and campaigns that will show your business in the best light and increase your brand awareness. You will notice the progress very quickly and be able to monitor it through our monthly reports.
- With proper targeting, DMS makes sure that your ads reach the right people at the right time. Our PPC specialists will find the right keywords and content for your search ad that guarantees maximum results. We will design, set up, and manage ads that will promote your business across the web. It's time to go digital and step up your advertising game.
- DMS will give your business a memorable visual identity that will leave everyone in awe. Our skilled designers will grasp the essence of your business and develop branding that depicts your vision and mission which will help you to leave a lasting impression and stand out in today's saturated market.
- We will help you build customized bots that will work 24/7 and assist the visitors of your social media pages and website. With proper set-ups, chatbots will engage in conversations with your prospects and convert them into customers. DMS knows all the ins and outs of chatbot marketing, and we will turn it into your full-time staff member with the highest performance.
- DMS will help you design and develop websites that are aesthetically pleasing and simple to navigate. Our designers and developers will work hand in hand to deliver a website that works perfectly both on desktop and mobile. Your website is your digital business card, and we will make sure it is flawless.
- Lastly, our Influencer Marketing services help you collaborate with influential individuals to amplify your brand's reach and connect with your target audience authentically.

**With our comprehensive suite of digital marketing services, we empower businesses to thrive in the digital landscape.**

## OUR SERVICES

**Social Media Marketing**

**PPC**

**Branding**

**Chatbot Marketing**

**Website Design**

**Website Development**

**Influencer Marketing**



## Demis Group

#1 Rated Digital Marketing Agency in Russia

Headcount: 700+

Industry: Commercial and Professional Services

Main Products: Strategic Marketing, Lead Generation, Brand Development

Head Office: Moscow, Russia

Establishment: 2004



### Andrey Machin

Head of sales  
department



### Marat Nazarov

Sales Manager

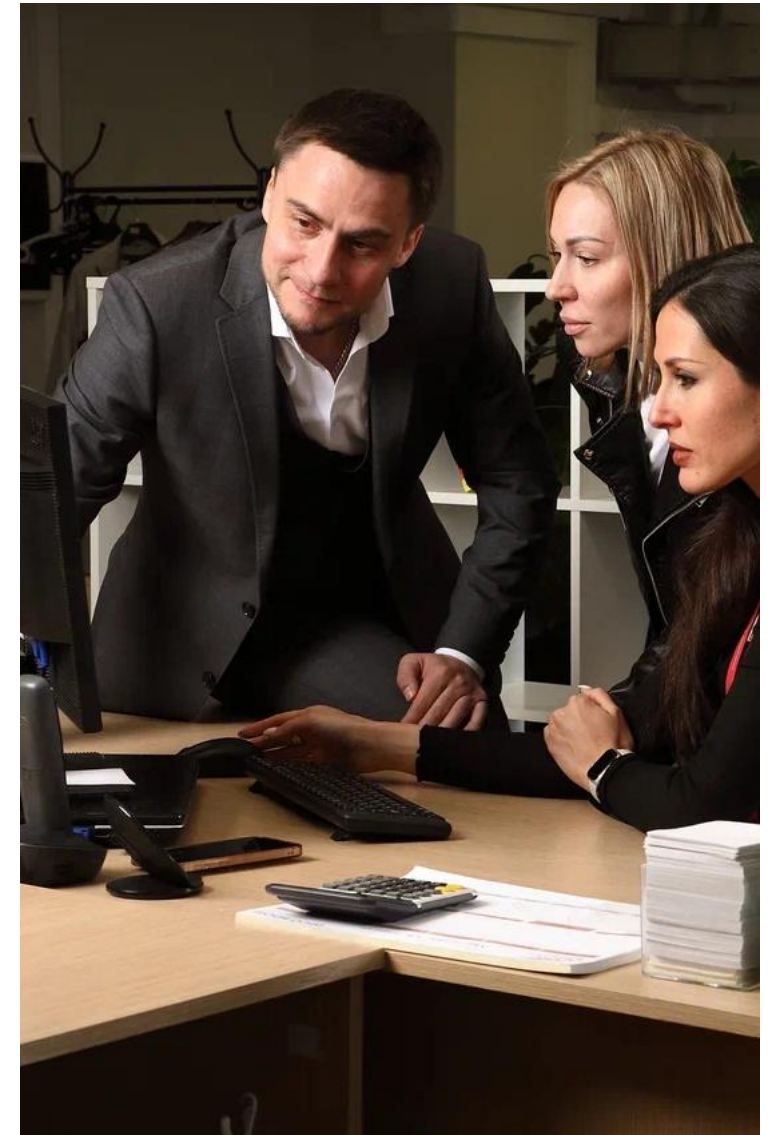
Demis Group focuses on boosting sales using integrated Digital Marketing solutions. We help businesses grow and increase their profits, assist them in attracting targeted traffic and converting it into sales.

Rated #1 in Russia's most recognized and respected Digital Marketing Ratings: Rунet Rating, KtoProdvinul.ru, AllSEO

100+ mln customers attracted to the websites of our clients over the past year

700+ "Thank You" letters from our clients

3 000+ clients on our subscriber- based service



<https://www.demis.ru>

## **WE PROVIDE STRATEGIC MARKETING SOLUTIONS FOR BRINGING THE PRODUCT INTO THE RUSSIAN MARKET, SALES INCREASE AND BRAND DEVELOPMENT**

### **STRATEGIC MARKETING**

Business Strategy Development, Marketing Strategy Development, Brand Strategy Development, Communications Strategy Development

### **LEAD GENERATION**

SEO (Search Engine Optimization), Contextual Advertising, Programmatic Advertising, Marketplace Marketing

### **BRAND DEVELOPMENT AND PROMOTION**

Media Advertising, DOOH (Digital Out-of-home) Indoor/outdoor, ORM (Online Reputation Management), SERM (Search Engine Reputation Management), Design, Brand Platform Development, Brand Book Creation

### **SOCIAL NETWORKS**

SMM, Targeted Advertising, Influencer Marketing, Telegram Ads

### **SALES AND UPSELLING**





## **E-Government and Supporting Bodies**

Ministry of ICT, ICT guilds, regulatory bodies, industry associations, and other governmental or semi-governmental entities involved in shaping and governing the ICT sector.

Company Name	Delegation	Website	Country
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**Digital Economy ANO**

Andrey Filippov, Deputy Director

[www.data-economy.ru](http://www.data-economy.ru)

Russia



## **Software Development Services**

Custom software development, software consulting, application development, software testing, and quality assurance.

Company Name	Delegation	Website	Country
<b>OptimaGeeks</b>	Muhammad Azhar, CEO	<a href="http://www.OptimaGeeks.com">www.OptimaGeeks.com</a>	Pakistan
<b>Ankora</b>	Kerim Balić, Co-Founder	<a href="http://www.ankorainc.com">www.ankorainc.com</a>	Bosnia and Herzegovina
<b>GUANGZHOU HAINA IMP.&amp; EXP.CO.,LTD</b>	Cao Zehua, CTO	.	China
<b>Severstal Infocom</b>	Sergei Bakaev, Deputy	<a href="http://www.Severstal.com">www.Severstal.com</a>	Russia

◀ Detail on the following pages

◀ Detail on the following pages

◀ Detail on the following pages



## OptimaGeeks

Full Stack Software Development Services

Headcount: 50-100

Industry: IT Software Development

Main

Head Product: OptimaCRM Office: Lahore, Pakistan

Establishment: 2015



**Muhammad Azhar**  
CEO



**Muhammad Arslan**  
CTO

Optima Geeks is a top-tier Software Solution and service providing firm that delivers superior services to companies globally. With a robust Technology Development and a track record of over 250+ satisfied clients worldwide, OG stands out as a reliable and established company. Our team comprises highly skilled and professional individuals dedicated to driving the industry forward. We are committed to becoming a leading organization that empowers businesses globally by leveraging technology and resources to deliver measurable value to our customers.







## Optima CRM

Optima-CRM is the Real Estate Software focusing on practically proven processes that allow you to take and keep control over your business and your teams.

Optima-CRM was awarded "Best Real Estate CRM of 2018" by MirrorReview.

Optima CRM provides seamless customer management, streamlining all interactions between your real estate company and its customers. With a comprehensive set of features, Optima CRM enables businesses to streamline their sales processes, enhance customer support, and drive overall productivity. It provides robust contact management capabilities, allowing businesses to store and access customer information easily. On top of this, it offers sales pipeline management tools, helping businesses track leads, prioritize opportunities, and close deals efficiently. Additionally, it incorporates marketing automation features for targeted campaigns, ticketing systems for effective customer support, and robust analytics and reporting functionalities for data-driven insights. With Optima CRM, you can enhance your businesses, customer relationships, improve sales performance, and achieve sustainable growth.





## Ankora

Software development company  
Headcount: 50-200  
Industry: Information Technology  
Main Product: Rembranft.io  
Head Office: Sarajevo, BiH  
Establishment: 2016



**Kerim Balić**  
Co-Founder



**Nermin Hadžić**  
Co-Founder

Ankora Software Inc. creates innovative, customer-centric software that enhances productivity and promotes informed decisions. We aspire to drive daily innovation and efficiency, merging technology passion with customer needs to make a significant impact. We offer startups tailored product development services, turning ideas into market-ready solutions. Our process, from concept validation to post-launch support, mitigates the costs and complexities of in-house development, enabling fast market entry. Ankora also supports SMEs by providing custom product development services focused on growth and operational efficiency. Our scalable solutions assist in digital transformation, reducing the risks and costs of in-house tech development and ensuring long-term success.



[www.ankorainc.com](http://www.ankorainc.com)



REMBRANFT

CONCEPTUALIZE  
CUSTOMIZE  
EXECUTE  
INNOVATE

No code B2B NFT SaaS  
Platform and  
Marketplace

rembranft.io

The graphic is a vertical rectangle with a purple background. On the right side, there is a dark grey smartphone mockup displaying the Rembranft.io interface. The interface shows a 'Generate your NFTs' screen with a progress indicator at the top (steps 1, 2, 3, 4, with 4 highlighted). Below the progress indicator are two buttons: 'Generate' and 'Randomize'. The main content area shows three NFT cards. Each card has a thumbnail image of a stylized eye with a green iris and a black pupil, set against a purple and yellow background. The cards are labeled 'Ankora #1', 'Ankora #2', and 'Ankora #3'. Below each thumbnail, it says 'Edition 1', 'Edition 2', and 'Edition 3' respectively. The description for each card is 'Ankora turning coffee into code since 2018'. The background of the graphic has a subtle pattern of concentric circles.

## Rembranft.io

Rembranft is a sustainable no code B2B NFT SaaS Platform and Marketplace designed for brands and corporations.

Rembranft is a sustainable no-code B2B NFT SaaS Platform and Marketplace. We enable brands and corporations to easily create, showcase, and monetize their digital assets. Our mission is to drive the adoption of NFTs and transform industries for a better future. With our profound knowledge and tools, we empower customers to enter the Web3 world effortlessly. Our platform offers all the necessary functionalities for Web3 value creation. We guide clients through the process and provide a seamless experience. Rembranft prioritizes sustainability, making it the ideal choice for eco-conscious businesses.

[www.ankorainc.com](http://www.ankorainc.com)

### Anhui Jingqi Network Technology Co., LTD

Smart medical, medical insurance, civil affairs, health care for the elderly comprehensive solution provider

Headcount: 500-1000

Industry: Software development, Information technology

Main Product: Medical and health big data platform, Hospital information management system, Intelligent civil administration

Head Office: Anhui, China

Establishment: 2006



**Hao Leng**  
Chairman



**Youtao Li**  
President



**Wei Ye**  
General Manager,  
Innovation Business  
Development Department

**Anhui Jingqi Network Technology Co., Ltd.** was established in 2006. Headcount: 501-1000. Its headquarters is now located in Hefei High-tech Development Zone, and it has 7 subsidiaries and 7 branches.

Based on the informatization of civil affairs and health, the company focuses on “prevention, treatment, and maintenance” in the healthcare industry chain, and provides integrated solution of smart medical care, smart civil administration, and smart health and elderly care, data mining, and data security services.

- approval of listing from NEEQ in 2016
- passed the review meeting of the Listing Committee of the Shenzhen Stock Exchange and currently in the stage of registration and issuance in August 2021





### Smart Medical Treatment

Products including subdivide medical and health products, medical insurance products are applied to the national provincial, municipal, and county health and family planning departments and medical institutions at all levels



### Smart Civil Administration

Products including subdivide social assistance products and social management products, and the products are applied to the civil affairs departments of the national provinces, cities, and counties and various social organizations



### Smart Medical Insurance

Make full use of cutting-edge technology to achieve the goal of modern medical security informatization of "convenient services, efficient management, and supervisory functions"



### Smart Pension

Internal management of subdivided institutions, elderly care service management, product application to families, communities, medical institutions, and elderly care institutions



**International Delegations Partner**

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**Disclaimer:**

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